CITY OF DAPHNE
CITY COUNCIL WORK SESSION AGENDA
1705 MAIN STREET
DAPHNE, AL
Monday, January 14, 2019
6:30 P.M.

1. **DISCUSS:**

    - Animal Shelter
    - Strategic Plan
    - Bayfront Extension Update

2. **ANYTHING ELSE THAT IS DEEMED NECESSARY**

3. **ADJOURN**

Daphne Animal Shelter

Animal Control Operations - 2018

2018 as of November:

Officers answer about 55 calls for service and perform 21 follow-up visits monthly, that's about 4 actions per day which include time spent on related documentation.

Officers issue 10 times as many warnings as pay tickets.

217 cats were received this year, 67 were euthanized (31%). No adoptable cats were euthanized.

181 dogs received, with 12 euthanized (6%), 16 dogs (intake) per month is the average. No adoptable dogs were euthanized.

84 animals were returned to their owners and 103 were transferred to other shelters. Haven and BARC take an average of 9 animals per month.

Of the 398 animals received this year, 311 left the shelter alive one way or another, or are still there awaiting homes (78%). Meaning 20%, or 1 in 5, are euthanized, and almost all of those are feral cats.

The shelter relies on inmate labor for cleaning duties, which is inconsistent due to constantly rotating trustees and their individual level of work ethic. They are supervised and instructed on what to do but some have been disrespectful in the past and others have refused to follow instructions. None perform at expectations of a paid employee. They are replaced and then new trustees have to be trained. This increases the three employees' workload.

There's been alot of criticism in recent months about our euthanizations and social media participation. The actual stats reflect low rates on euthanization and a pretty respectable percentage of adoptions considering the mission and minimal staffing of the shelter. Glenda has amplified our social media presence this year and typical Facebook posts reach an average of 3000-5000 viewers. The number of people viewing and sharing these posts constantly increases. Regular internet failures at the shelter complicate this effort. Work orders have been submitted but the problem persists.

-Lt. R. Ardis

Our Hopes and Dreams for a new facility.

At this time the Daphne Animal shelter does not offer any medical treatment, with the exception of flea medication. If we have an animal that comes in that needs medical attention, we contact Dr. Corte at Highland Animal and he will take care of the treatment, the majority of the time he does this at his expense.

Our goals for a new shelter:

We would like the set up to have a buffer between the offices and the animals with the cat room being before the dogs

We would be to have all animals go through an intake procedure that would include but not limited to:

Medical evaluation

Bath / Grooming

Gender / Breed labeling

We would also like to be able to spay and neuter and give age appropriate shots to all animals when they are adopted and before they leave the shelter, on animals that are not old enough to be spayed or neutered before they leave, we would like to charge a $100.00 cash deposit that they would get back once they brought the animal in to be spayed or neutered.

If we set up a cat room, all cats would need to be spayed or neutered and up to date on all shots before going into a cat room.

Because we use trustees from the jail to assist in the cleaning of the shelter and we don't always have a trustee, we would like to see the Shelter add an employee that would be responsible for the cleaning.

To have the stray hold and adoptable animals separated in different areas.

To have an area to sit and interact with the potential adopted animal without the noise of the other animals

To have a separation area from the dogs and the cats (even if it is only a door)

To have an area that could be set up for other agencies that come in to do an offsite adoption (The Haven)

Thank you,

Rhonda Jones

Linda Mathews

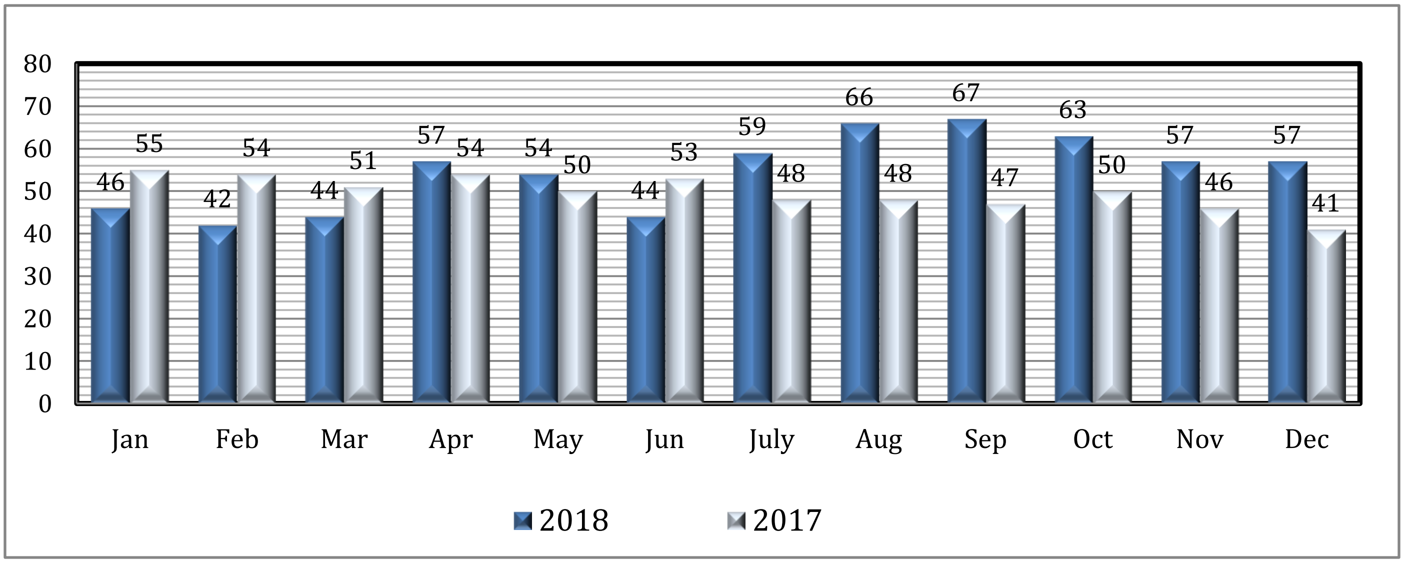
Glenda Gardner

Animal Control - Annual Report - 2018

Daphne Police Department
Support Services Division

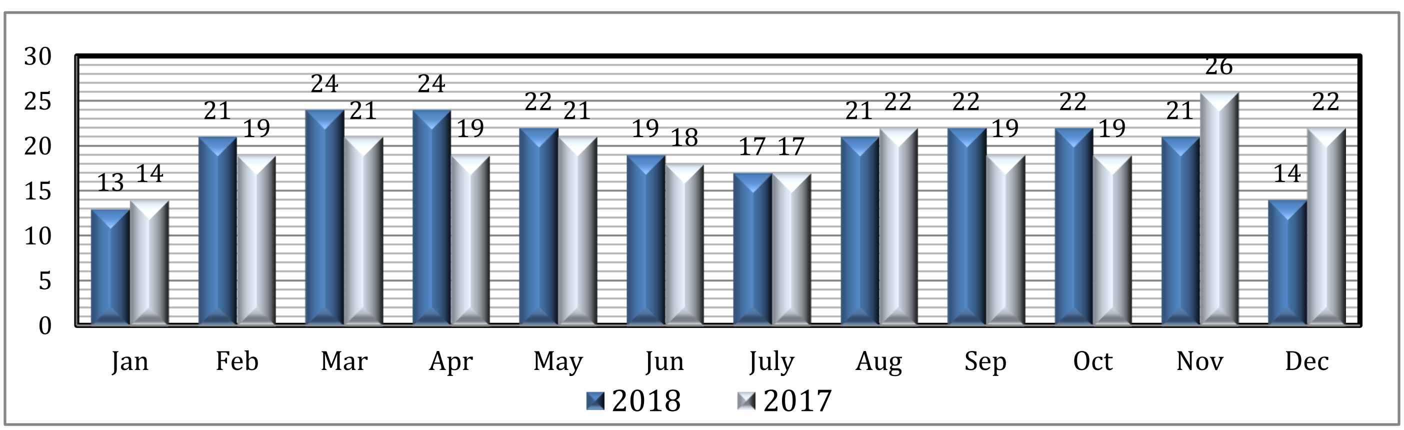
The Animal Shelter SOP was updated this year to reflect modern policies and methods. New appliances and many small equipment purchases and updates were accomplished and all expenditures were within budget.

Complaints & Service Calls



In 2018, Two Daphne Animal Control Officers, assisted by one Administrative Technician, responded to a total of *656* complaints, averaging 55 per month (27per officer, per month). This workload represents an increase of 9 % over 2017.

Follow-Up Investigations

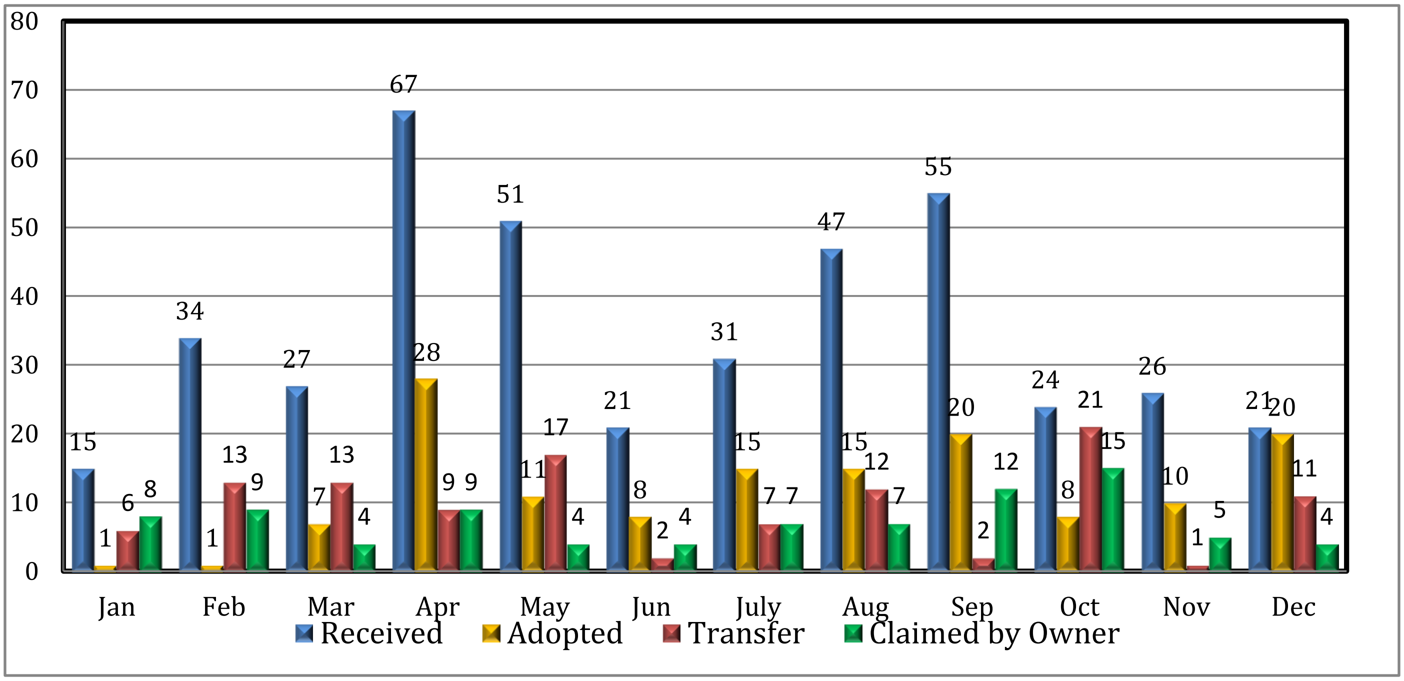


Follow-up visits and enforcement efforts/calls totaled 240 and occurred at an average of 20 per month.

Animal Control - Annual Report - 2018

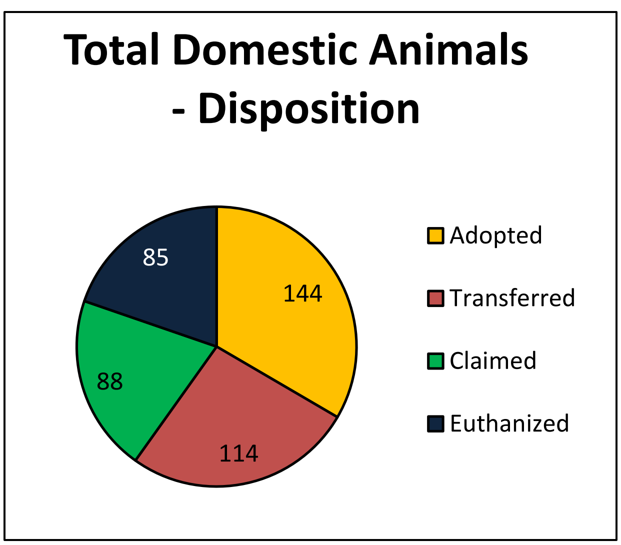
Daphne Police Department
Support Services Division

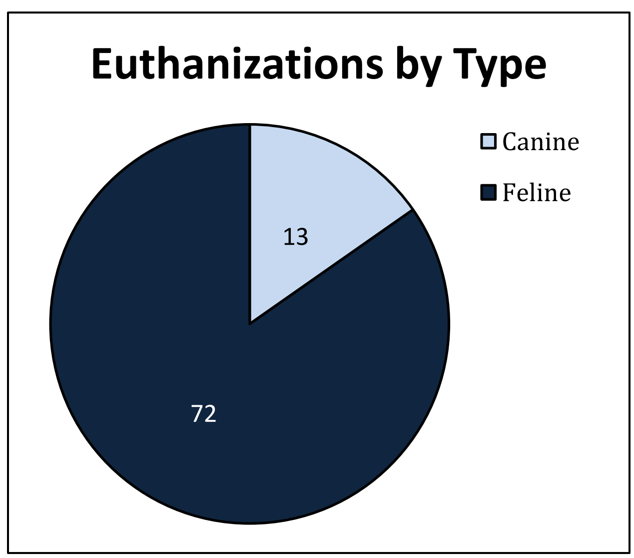
Combined – Canines/Felines In & Out



In 2018, the Shelter housed a combination of 419 dogs and cats, an average of 35 per month. Additionally, 57 wild animals were trapped and either relocated or euthanized as nuisance/dangerous.

21 % of dogs and cats received were claimed by an owner. 34 % were adopted out. 27 % were transferred to other shelters and agencies. A total of 85 % were successfully released alive by the Shelter.

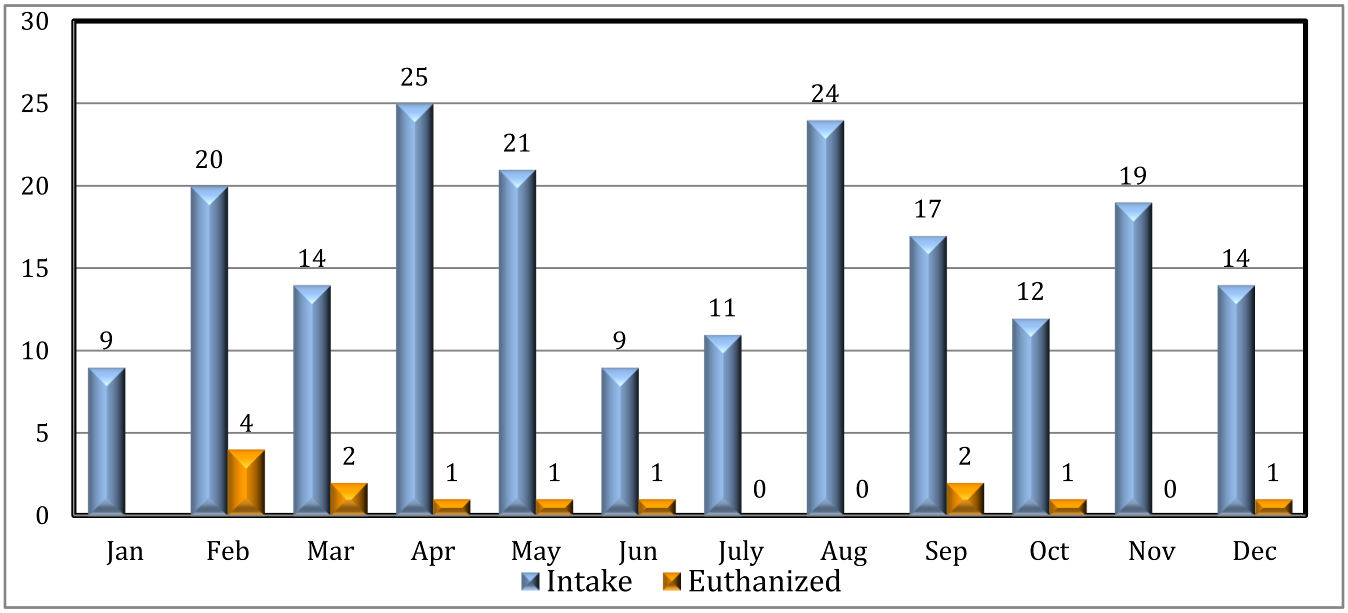




Animal Control - Annual Report - 2018

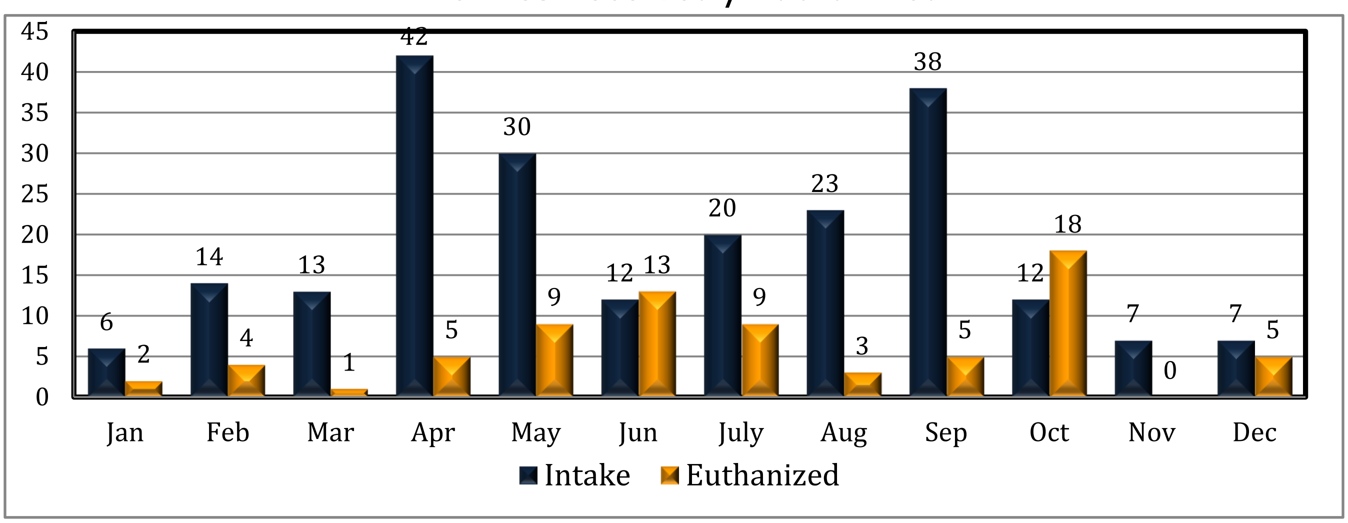
Daphne Police Department
Support Services Division

Canines Received / Euthanized



195 Dogs were received in 2018. 6 % were euthanized, an average of 1 per month. April and August were high months for housing, while more euthanizations occurred in February.

Felines Received / Euthanized

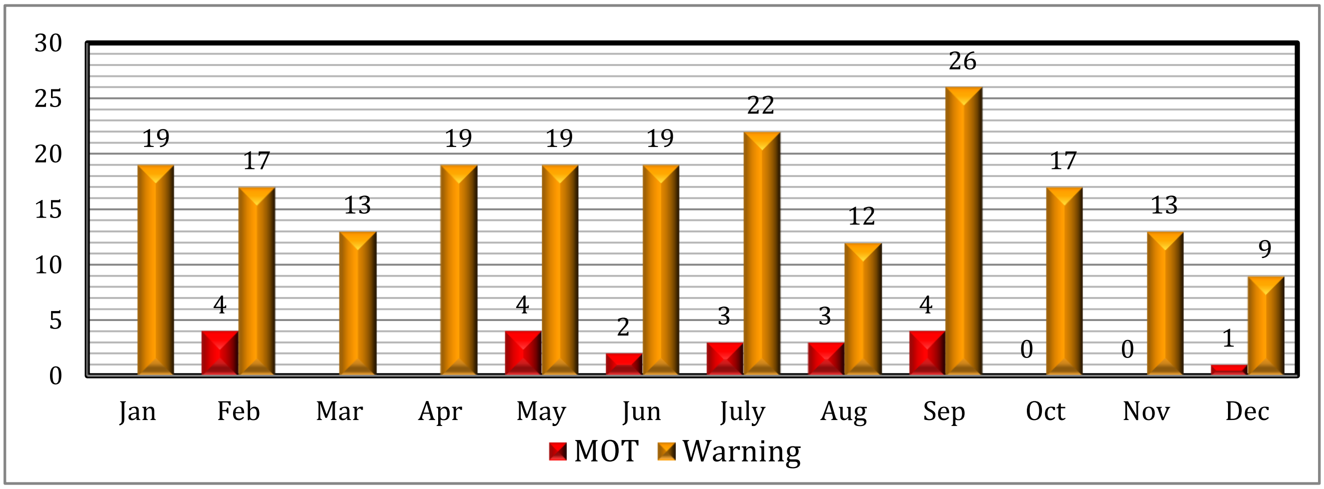


A total of 224 cats were received. 32 % were euthanized, an average of 2.6 per month. More cats were received in April and September than other times, and the most euthanizations occurred in October.

Animal Control - Annual Report - 2018

Daphne Police Department
Support Services Division

Enforcement



Municipal citations were issued to 21 citizens in 2018. Warnings were issued 10 times more often than pay tickets.

The Haven Animal Shelter

City Expenses

	FY 2015	FY 2016	FY 2017
Annual Appropriation - The Haven	$ 65,000.00	$ 65,000.00	$ 65,000.00
Animal Control Payroll Costs	$ 42,925.95	$ 45,609.83	$ 44,188.82
Animal Control Equipment/Supplies	$ 7,875.46	$ 6,818.62	$ 7,758.56
Building Maintenance	$ 3,217.94	$ 4,289.01	$ 2,927.73
Animal Control Vehicle - Maintenance/Fuel	$ 4,412.26	$ 4,096.93	$ 2,692.25
Utility Costs - The Haven	$ 15,676.62	$ 14,432.94	$ 12,128.49
Vet Expenses	$ 475.00	$ 464.86	$ 1,768.75
	$ 139,583.23	$ 140,712.19	$ 136,464.60

THE HAVEN

November 28, 2018

P.O. Box 1063
Fairhope, Alabama 36533
(251) 929-3980
www.havenforanimals.org

Executive Director
Michael Graham

Candace Antinarella, City Clerk
The City of Daphne
P.O. Box 400
Daphne, AL 36526

Re: Request for Public Record

Dear Candace,

Thank you and the City of Daphne for your interest in exploring the possibility of creating a facility similar to The Haven to help save more homeless pets. Enclosed are the annual and monthly financial records for 2015, 2016, and 2017. Please know that we operate on a calendar year cycle from January to December.

Please let me know if you any questions. Feel free to contact me if you are interested arranging a meeting to learn more about our operations.

Sincerely,

Mike

Michael Graham
Executive Director
The Haven

PROUD PARTICIPANT SHELTER ANIMALS COUNT · SEAL OF TRANSPARENCY 2018 PLATINUM GuideStar · GREATNONPROFITS 2018 TOP-RATED NONPROFIT

"Where every animal gets a second chance"

The Haven No-Kill Animal Shelter

STATEMENT OF REVENUES AND EXPENSES-TAX BASIS

January - December 2015

	JAN 2015	FEB 2015	MAR 2015	APR 2015	MAY 2015	JUN 2015	JUL 2015	AUG 2015	SEP 2015	OCT 2015	NOV 2015	DEC 2015	TOTAL
Revenue													
43400 Donations	19,503.27	3,345.82	144,059.35	2,717.55	7,378.00	59,641.92	6,496.88	1,349.63	2,704.00	3,120.95	1,258.21	18,607.00	$270,182.58
46400 Fundraising Income	10,485.84	7,052.10	2,329.76	3,335.05	1,110.82	885.69	1,407.25	1,799.49	5,794.96	3,538.97	2,535.81	6,024.28	$46,300.02
46600 Grants	8,416.67	5,416.67	5,676.67	5,416.67	5,416.67	5,456.66	5,416.66	642.40	16,555.72	6,380.27	7,707.52	6,219.67	$78,722.25
47000 Rental Income	475.00	475.00		950.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	$5,700.00
47100 Retail Sales		32.00	32.00				70.59	48.00		86.00	10.00	46.56	$325.15
47105 Sales Tax Discounts	6.33	6.55	7.82	14.01	1.97	3.27	10.89	3.42	4.62	14.49	3.01	7.06	$83.44
47200 Service & Program Income	1,875.25	1,365.00	1,032.00	840.00	745.00	1,520.00	735.00	1,520.00	921.80	1,087.50	650.00	1,265.00	$13,576.55
47300 Misc. Income									120.47				$120.47
Total Revenue	**$40,782.36**	**$17,713.14**	**$153,137.60**	**$13,273.28**	**$15,127.46**	**$67,982.54**	**$14,612.27**	**$5,837.94**	**$26,576.57**	**$14,703.18**	**$12,639.55**	**$32,644.57**	**$415,010.46**
GROSS PROFIT	**$40,782.36**	**$17,713.14**	**$153,137.60**	**$13,273.28**	**$15,127.46**	**$67,982.54**	**$14,612.27**	**$5,837.94**	**$26,576.57**	**$14,703.18**	**$12,639.55**	**$32,644.57**	**$415,010.46**
Expenditures													
60900 Advertising & Marketing	250.00	307.60	250.00	500.00		250.00	275.00	1,060.00	1,060.00	1,335.00	287.82	675.00	$6,250.42
61000 Bank Charges & Interest			10.00			113.47						7.00	$130.47
62800 Facilities & Equipment	1,154.07	1,278.52	2,122.61	1,039.49	998.09	1,145.18	3,689.20	1,204.08	978.04	2,340.74	1,013.58	1,079.44	$18,043.04
63000 Fundraising Expenses	1,148.81	2,184.32	967.30	1,959.53	3,934.34	807.12	915.73	579.33	874.33	912.82	1,254.07	4,396.38	$19,934.08
65000 Operations	5,667.65	4,831.08	5,045.51	4,411.78	4,100.38	4,996.52	14,197.62	11,414.45	11,112.93	7,187.95	5,031.56	13,107.33	$91,104.76
65100 Professional Fees Legal & Acct.	606.25	606.25	606.25	606.25	606.25		1,212.50	606.25	606.25		606.25		$6,062.50
66000 Payroll Expenses	14,979.75	18,188.69	16,140.63	17,778.24	17,457.53	16,828.46	23,863.02	15,834.63	17,707.56	17,508.40	18,554.47	25,631.51	$220,472.89
67000 Permit & Licenses						25.00	75.00	40.00					$140.00
68000 Training	28.00	50.57	222.48		44.73		289.89	133.22		74.47	114.21	510.83	$1,468.40
Total Expenditures	**$23,834.53**	**$27,447.03**	**$25,364.78**	**$26,295.29**	**$27,141.32**	**$24,165.75**	**$44,517.96**	**$30,871.96**	**$32,339.11**	**$29,359.38**	**$26,861.96**	**$45,407.49**	**$363,606.56**
NET OPERATING REVENUE	**$16,927.83**	**$ -9,733.89**	**$127,772.82**	**$ -13,022.01**	**$ -12,013.86**	**$43,816.79**	**$ -29,905.69**	**$ -25,034.02**	**$ -5,762.54**	**$ -14,656.20**	**$ -14,222.41**	**$ -12,762.92**	**$51,403.90**
Other Revenue													
45030 Interest - Raymond James	1,019.04	35.61	39.48	1,983.34	4,044.84	835.11	675.34	39.59	38.34	2,005.99	4,109.61	-39.59	$14,786.70
45031 Dividend	3,165.60	2,473.78	3,917.73	4,084.65	3,333.80	4,904.55	3,991.88	3,277.99	4,390.37	3,417.58	2,514.81	5,029.60	$44,502.34
45100 Partnership Distributions					302.50			213.54				-783.11	$ -267.07
45105 Capital Gains			4.02									19,828.98	$19,833.00
45106 Capital Gain Distribution												6,921.31	$6,921.31
Total Other Revenue	**$4,184.64**	**$2,509.39**	**$3,961.23**	**$6,067.99**	**$7,681.14**	**$5,739.66**	**$4,667.22**	**$3,531.12**	**$4,428.71**	**$5,423.57**	**$6,624.42**	**$30,957.19**	**$85,776.28**
Other Expenditures													
68400 Foreign Taxes Paid	128.31	31.19	26.47	214.55	266.03	160.49	203.58	11.35	34.77	65.62	13.15	119.05	$1,274.56
68405 Investment Fees	5,557.87	2.85	-2.57	5,626.47	2.78	-2.84	5,588.11	-7.38	-7.33	2,001.59	164.72	3,206.29	$22,130.56
Total Other Expenditures	**$5,686.18**	**$34.04**	**$23.90**	**$5,841.02**	**$268.81**	**$157.65**	**$5,791.69**	**$3.97**	**$27.44**	**$2,067.21**	**$177.87**	**$3,325.34**	**$23,405.12**
NET OTHER REVENUE	**$ -1,501.54**	**$2,475.35**	**$3,937.33**	**$226.97**	**$7,412.33**	**$5,582.01**	**$ -1,124.47**	**$3,527.15**	**$4,401.27**	**$3,356.36**	**$6,446.55**	**$27,631.85**	**$62,371.16**
NET REVENUE	**$15,426.29**	**$ -7,258.54**	**$131,710.15**	**$ -12,795.04**	**$ -4,601.53**	**$49,398.80**	**$ -31,030.16**	**$ -21,506.87**	**$ -1,361.27**	**$ -11,299.84**	**$ -7,775.86**	**$14,868.93**	**$113,775.06**

Note

No assurance is provided on these financial statements.

Substantially all disclosures required by the income tax basis of accounting are not included.

The Haven No-Kill Animal Shelter

STATEMENT OF REVENUES AND EXPENSES-TAX BASIS

January - December 2016

	JAN 2016	FEB 2016	MAR 2016	APR 2016	MAY 2016	JUN 2016	JUL 2016	AUG 2016	SEP 2016	OCT 2016	NOV 2016	DEC 2016	TOTAL
Revenue													
43400 Donations	10,024.38	4,118.41	3,470.16	2,494.75	4,427.12	4,358.00	5,298.79	4,426.33	3,431.50	8,946.26	6,274.68	38,207.45	$95,477.83
46400 Fundraising Income	5,122.39	9,485.99	4,925.85	3,960.63	1,815.15	1,001.84	1,079.03	1,909.49	2,081.75	3,862.63	4,986.95	4,845.87	$45,077.57
46600 Grants	8,542.37	5,416.67	10,062.82	5,416.67	8,233.48	6,380.26	60,502.71	6,976.31	10,046.11	390.00	11,465.34	5,871.67	$139,324.41
47000 Rental Income	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00		$5,225.00
47100 Retail Sales	9.00		170.35		30.00								$209.35
47105 Sales Tax Discounts	5.36	7.35	14.44	8.04	4.02	8.78	4.55	9.27	4.05	3.38	4.76	5.09	$79.09
47200 Service & Program Income	1,825.00	2,099.98	2,373.55	3,912.77	2,000.00	1,283.65	2,670.00	1,771.00	1,165.00	1,535.00	1,500.00	1,450.00	$23,585.95
Total Revenue	**$26,003.50**	**$21,603.40**	**$21,492.17**	**$16,267.86**	**$16,984.77**	**$13,507.53**	**$70,030.08**	**$15,567.40**	**$17,203.41**	**$15,212.27**	**$24,726.73**	**$50,380.08**	**$308,979.20**
GROSS PROFIT	**$26,003.50**	**$21,603.40**	**$21,492.17**	**$16,267.86**	**$16,984.77**	**$13,507.53**	**$70,030.08**	**$15,567.40**	**$17,203.41**	**$15,212.27**	**$24,726.73**	**$50,380.08**	**$308,979.20**
Expenditures													
60900 Advertising & Marketing	280.00	250.00	250.00		250.00	250.00		330.00	475.00	250.00	250.00	250.00	$2,835.00
61000 Bank Charges & Interest		10.00											$10.00
62800 Facilities & Equipment	3,284.86	1,342.58	1,995.22	1,119.34	929.27	970.51	1,413.62	1,223.42	1,086.69	1,189.61	5,732.27	16,040.16	$36,327.57
63000 Fundraising Expenses	3,707.95	3,074.00	547.21	1,073.26	1,798.98	4,074.23	753.92	647.89	382.44	276.47	555.89	2,468.84	$19,361.08
65000 Operations	6,831.47	9,578.48	6,970.81	11,343.94	8,564.24	5,100.58	10,587.39	9,080.36	7,121.10	7,276.40	10,379.82	10,644.22	$103,478.81
65100 Professional Fees Legal & Acct						6,897.25	1,200.50	1,200.00	7,219.50		1,832.69	-10,496.50	$7,853.44
66000 Payroll Expenses	16,280.78	16,294.30	20,582.52	16,533.80	17,485.46	26,883.94	18,242.38	17,174.44	18,099.30	17,642.52	16,897.96	27,676.71	$229,794.11
67000 Permit & Licenses	5.15			26.00	25.00					3.00			$59.15
67400 Square Fees					11.44	12.82	11.56	16.83	15.75	13.01	11.01	39.98	$132.40
68000 Training	378.52	140.04		17.04		54.71	27.00	57.52	20.53	12.63	356.30	349.93	$1,414.22
68300 Travel								30.24				129.92	$160.16
Penalty											0.00		$0.00
Reimbursements						0.00			650.00				$650.00
Total Expenditures	**$30,768.73**	**$30,689.40**	**$30,345.76**	**$30,113.38**	**$29,064.39**	**$44,244.04**	**$32,236.37**	**$29,760.70**	**$35,070.31**	**$26,663.64**	**$36,015.94**	**$47,103.28**	**$402,075.94**
NET OPERATING REVENUE	**$ -4,765.23**	**$ -9,086.00**	**$ -8,853.59**	**$ -13,845.52**	**$ -12,079.62**	**$ -30,736.51**	**$37,793.71**	**$ -14,193.30**	**$ -17,866.90**	**$ -11,451.37**	**$ -11,289.21**	**$3,276.80**	**$ -93,096.74**
Other Revenue													
45030 Interest - Raymond James	682.09	36.49	39.08	2,714.27	4,961.87	836.34	671.03	30.91	21.78	19.74	103.37	8,064.14	$18,181.11
45031 Dividend	3,679.72	2,332.31	4,546.79	4,315.01	3,086.08	4,641.32	3,563.43	3,104.96	4,443.53	3,103.58	497.44	12,096.25	$49,410.42
45100 Partnership Distributions		252.52			246.12			258.93	24.75		281.03	24,315.23	$25,378.58
45105 Capital Gains			24.57									85,795.24	$85,819.81
45106 Capital Gain Distribution												772.68	$772.68
Total Other Revenue	**$4,361.81**	**$2,621.32**	**$4,610.44**	**$7,029.28**	**$8,294.07**	**$5,477.66**	**$4,234.46**	**$3,394.80**	**$4,490.06**	**$3,123.32**	**$881.84**	**$131,043.54**	**$179,562.60**
Other Expenditures													
68400 Foreign Taxes Paid	77.72	38.45	66.27	182.20	251.22	260.20	158.22		36.14	78.23		214.64	$1,363.29
68401 Interest Paid											0.54		$0.54
68405 Investment Fees	5,474.97	-4.07	-3.23	5,753.43	-4.32		5,992.01	0.64		4,744.76		145.30	$22,099.49
Total Other Expenditures	**$5,552.69**	**$34.38**	**$63.04**	**$5,935.63**	**$246.90**	**$260.20**	**$6,150.23**	**$0.64**	**$36.14**	**$4,822.99**	**$0.54**	**$359.94**	**$23,463.32**
NET OTHER REVENUE	**$ -1,190.88**	**$2,586.94**	**$4,547.40**	**$1,093.65**	**$8,047.17**	**$5,217.46**	**$ -1,915.77**	**$3,394.16**	**$4,453.92**	**$ -1,699.67**	**$881.30**	**$130,683.60**	**$156,099.28**
NET REVENUE	**$ -5,956.11**	**$ -6,499.06**	**$ -4,306.19**	**$ -12,751.87**	**$ -4,032.45**	**$ -25,519.05**	**$35,877.94**	**$ -10,799.14**	**$ -13,412.98**	**$ -13,151.04**	**$ -10,407.91**	**$133,960.40**	**$63,002.54**

Note
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The Haven No-Kill Animal Shelter

STATEMENT OF REVENUES AND EXPENSES-TAX BASIS

January - December 2017

	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	JUN 2017	JUL 2017	AUG 2017	SEP 2017	OCT 2017	NOV 2017	DEC 2017	TOTAL
Revenue													
43400 Donations	14,755.44	2,087.74	5,543.00	1,933.00	6,462.32	3,282.88	2,731.60	6,899.99	4,784.30	1,430.35	3,791.74	21,065.10	$74,767.46
46400 Fundraising Income	2,024.29	20,850.65	2,699.75	926.05	2,047.65	830.19	5,080.94	370.53	2,645.18	174.31	1,247.23	2,655.12	$41,551.89
46600 Grants	7,931.67	-196.94	15,413.75	5,416.67	5,546.67	2,837.39	8,005.93	1,500.00	10,833.32		10,833.34		$68,121.80
47000 Rental Income	950.00		950.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00	475.00		$5,700.00
47105 Sales Tax Discounts	6.75	6.75	4.14	4.15	4.50	3.00	3.96	1.67	1.67	0.78			$37.37
47200 Service & Program Income	2,076.00	1,040.00	2,776.00	1,085.00	965.00	1,465.00	1,648.00	1,675.00	1,412.00	1,957.00	2,428.00	1,760.00	$20,287.00
47300 Misc. Income							3.17						$3.17
47400 Square Income	54.00	176.00	6.00	13.00	143.00	-117.40	9.00	23.00		68.00	1,408.90	209.32	$1,992.82
Unapplied Cash Payment Revenue											100.00		$100.00
Total Revenue	**$27,798.15**	**$23,964.20**	**$27,392.64**	**$9,852.87**	**$15,644.14**	**$8,776.06**	**$17,957.60**	**$10,945.19**	**$20,151.47**	**$4,105.44**	**$20,284.21**	**$25,689.54**	**$212,561.51**
GROSS PROFIT	**$27,798.15**	**$23,964.20**	**$27,392.64**	**$9,852.87**	**$15,644.14**	**$8,776.06**	**$17,957.60**	**$10,945.19**	**$20,151.47**	**$4,105.44**	**$20,284.21**	**$25,689.54**	**$212,561.51**
Expenditures													
60900 Advertising & Marketing		250.00		-267.00	500.00	250.00	269.40	250.00	250.00	261.00	250.00		$2,013.40
61000 Bank Charges & Interest	15.51		10.00	45.21							7.00	5.50	$83.22
62800 Facilities & Equipment	856.04	1,526.52	1,003.22	867.39	1,044.77	1,301.68	960.87	2,020.42	565.23	445.73	3,411.58	5,724.96	$19,728.41
63000 Fundraising Expenses	3,015.78	5,581.54	2,623.59	1,009.47	770.34	889.33	667.49	803.72	6,988.90	790.34	597.71	1,333.35	$25,071.56
65000 Operations	3,806.15	9,278.60	8,596.64	4,945.60	5,502.25	4,452.49	4,566.63	8,132.60	5,475.61	6,806.32	7,431.21	3,451.27	$72,445.37
65100 Professional Fees Legal & Acct.	606.25		1,212.50	606.25	606.25	606.25	606.25	606.25	606.25	606.25	606.25	606.25	$7,275.00
66000 Payroll Expenses	17,125.52	21,441.95	17,998.84	16,404.56	16,724.41	27,678.42	16,674.79	17,863.65	18,645.61	14,811.97	26,150.32	18,115.79	$229,635.83
67000 Permit & Licenses								25.00		339.75			$364.75
67400 Square Fees	19.23	90.92	12.87	41.90	15.64	21.44	20.46	2.83	10.37	48.07	85.60	56.51	$425.84
68000 Training	47.85		25.34	65.92	20.28	533.66	34.95			46.43	185.48	88.24	$1,048.15
68300 Travel		64.96									204.96		$269.92
69400 Unapplied Cash Bill Payment Expenditure	0.00			0.00				0.00					$0.00
Total Expenditures	**$25,492.33**	**$38,234.49**	**$31,483.00**	**$23,719.30**	**$25,183.94**	**$35,733.27**	**$23,800.84**	**$29,704.47**	**$32,541.97**	**$24,155.86**	**$38,930.11**	**$29,381.87**	**$358,361.45**
NET OPERATING REVENUE	**$2,305.82**	**$ -14,270.29**	**$ -4,090.36**	**$ -13,866.43**	**$ -9,539.80**	**$ -26,957.21**	**$ -5,843.24**	**$ -18,759.28**	**$ -12,390.50**	**$ -20,050.42**	**$ -18,645.90**	**$ -3,692.33**	**$ -145,799.94**
Other Revenue													
45029 Interest Income	17.97	16.79	17.39	14.50	15.39	14.39	11.97	11.96	11.60	10.54	8.29	8.58	$159.37
45030 Interest - Raymond James	644.30	1.14	1.37	2,663.54	5,647.23	806.59	549.65	13.48	13.19	2,596.34	5,759.60	66.46	$18,762.89
45031 Dividend	1,307.14	1,419.67	3,692.33	1,090.21	1,410.30	6,807.72	1,577.53	1,106.50	4,148.00	1,088.84	1,113.78	8,405.05	$33,167.07
45105 Capital Gains												32,353.06	$32,353.06
45106 Capital Gain Distribution												1,705.19	$1,705.19
Total Other Revenue	**$1,969.41**	**$1,437.60**	**$3,711.09**	**$3,768.25**	**$7,072.92**	**$7,628.70**	**$2,139.15**	**$1,131.94**	**$4,172.79**	**$3,695.72**	**$6,881.67**	**$42,538.34**	**$86,147.58**
Other Expenditures													
68400 Foreign Taxes Paid												522.23	$522.23
68405 Investment Fees	4,654.42			4,882.06			5,053.37			4,599.07	679.74		$19,868.66
Total Other Expenditures	**$4,654.42**	**$0.00**	**$0.00**	**$4,882.06**	**$0.00**	**$0.00**	**$5,053.37**	**$0.00**	**$0.00**	**$4,599.07**	**$679.74**	**$522.23**	**$20,390.89**
NET OTHER REVENUE	**$ -2,685.01**	**$1,437.60**	**$3,711.09**	**$ -1,113.81**	**$7,072.92**	**$7,628.70**	**$ -2,914.22**	**$1,131.94**	**$4,172.79**	**$ -903.35**	**$6,201.93**	**$42,016.11**	**$65,756.69**
NET REVENUE	**$ -379.19**	**$ -12,832.69**	**$ -379.27**	**$ -14,980.24**	**$ -2,466.88**	**$ -19,328.51**	**$ -8,757.46**	**$ -17,627.34**	**$ -8,217.71**	**$ -20,953.77**	**$ -12,443.97**	**$38,323.78**	**$ -80,043.25**

Note
No assurance is provided on these financial statements.
Substantially all disclosures required by the income tax basis of accounting are not included.

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2015

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2015

CONTENTS

Shareholders
J. Earl Blackmon, Jr., CPA
B. Vance Kilgore, CPA
Dennis E. Sherrin, CPA
Principals
Rachel M. Godwin, CPA
G. Allen Cave, Jr., CPA
Of Counsel
Xavier A. Hartmann, III, CPA
Rucker T. Taylor, III, CPA
Sally S. Wagner, CPA

Certified Public Accountants & Consultants

Hartmann, Blackmon & Kilgore, PC
806 North Section Street
P. O. Box 1469
Fairhope, Alabama 36532
hbkcpas.com

ACCOUNTANTS' COMPILATION REPORT

The Haven
Fairhope, Alabama

Management is responsible for the accompanying financial statements of The Haven Organization (a nonprofit organization), which comprise the statement of assets, liabilities and net assets-income tax basis as of December 31, 2015, the related statement of revenues, expenses, and net assets-income tax basis and cash flows-income tax basis for the year then ended, and for determining that the tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's assets, liabilities, equity, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Hartmann, Blackmon & Kilgore, P.C.

Certified Public Accountants

July 8, 2016
Fairhope, Alabama

THE HAVEN
STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS – INCOME TAX BASIS
DECEMBER 31, 2015

ASSETS

CURRENT ASSETS	
Cash	$ 379,280
Total current assets	379,280
PROPERTY AND EQUIPMENT	
Building	172,883
Computer equipment	4,609
Equipment	6,420
Vehicle	26,735
Trailer	33,027
	243,674
Less accumulated depreciation	94,896
Net property and equipment	148,778
OTHER ASSETS	2,209,291
TOTAL ASSETS	$2,737,349

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts payable and accrued expenses	$ 7,675
Total current liabilities	7,675
NET ASSETS	
Temporarily restricted	984,397
Unrestricted	1,745,277
Total net assets	2,729,674
TOTAL LIABILITIES AND NET ASSETS	$2,737,349

THE HAVEN
STATEMENT OF REVENUES, EXPENSES AND NET ASSETS – INCOME TAX BASIS
FOR THE YEARS ENDED DECEMBER 31, 2015

INCOME	
Donations	$ 270,173
Fundraising	46,300
Grants	78,702
Rental income	5,700
Retail sales	335
Sales tax discounts	83
Service and program	13,577
Miscellaneous	120
Total income	414,990
OPERATING EXPENSES	
Advertising	6,075
Bank charges	130
Facilities	17,939
Fundraising	18,313
Operations	92,985
Professional fees	6,063
Payroll	220,473
Permits and licenses	140
Training	1,468
Total operating expenses	363,586
INCOME FROM OPERATIONS	51,404
OTHER INCOME (EXPENSE)	
Interest income	14,787
Dividend income	44,502
Distributions	(267)
Capital gains	6,921
Foreign taxes paid	(1,275)
Investment fees	(22,130)
Gain on sale of assets	19,833
Total other income	62,371
NET INCOME	113,775
Net assets, beginning of year	1,631,502
NET ASSETS, END OF YEAR	$1,745,277

See accountants' compilation report.

THE HAVEN
STATEMENT OF CASH FLOWS – INCOME TAX BASIS
FOR THE YEARS ENDED DECEMBER 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	$	113,775
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization		4,576
Changes in current assets and liabilities		
Decrease (increase) in other assets		(140,051)
Increase (decrease) in accounts payable and accrued expenses		1,093
Net cash provided by operating activities		(20,607)
INCREASE (DECREASE) IN CASH		(20,607)
CASH - BEGINNING OF YEAR		399,887
CASH - END OF YEAR	$	379,280
SUPPLEMENTAL CASH FLOW DISCLOSURES		
Cash paid during the year for:		
Income taxes	$	1,275

See accountants' compilation report.

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2016

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2016

CONTENTS

SHAREHOLDERS
J. Earl Blackmon, Jr., CPA
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Dennis E. Sherrin, CPA
G. Allen Cave, Jr., CPA
Rachel M. Godwin, CPA

hb&k

Hartmann, Blackmon & Kilgore, P.C.
Certified Public Accountants & Consultants

OF COUNSEL
Xavier A. Hartmann, III, CPA
Rucker T. Taylor, III, CPA
Sally S. Wagner, CPA
Jerry Gibbons, CPA

ACCOUNTANTS' COMPILATION REPORT

The Haven
Fairhope, Alabama

Management is responsible for the accompanying financial statements of The Haven Organization (a nonprofit organization), which comprise the statement of assets, liabilities and net assets-income tax basis as of December 31, 2016, the related statements of revenues, expenses, and net assets-income tax basis and cash flows-income tax basis for the year then ended, and for determining that the tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

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Hartmann, Blackmon & Kilgore, P.C.

Certified Public Accountants

June 29, 2017
Fairhope, Alabama

THE HAVEN
STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS – INCOME TAX BASIS
DECEMBER 31, 2016

ASSETS

CURRENT ASSETS	
Cash	$ 271,524
Total current assets	271,524
PROPERTY AND EQUIPMENT	
Building	183,985
Computer equipment	4,609
Equipment	6,420
Vehicle	48,577
Trailer	33,027
	276,618
Less accumulated depreciation	112,528
Net property and equipment	164,090
OTHER ASSETS	2,365,035
TOTAL ASSETS	$2,800,649

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts payable and accrued expenses	$ 7,972
Total current liabilities	7,972
NET ASSETS	
Temporarily restricted	967,564
Unrestricted	1,825,113
Total net assets	2,792,677
TOTAL LIABILITIES AND NET ASSETS	$2,800,649

See accountants' compilation report.

THE HAVEN
STATEMENT OF REVENUES, EXPENSES AND NET ASSETS – INCOME TAX BASIS
FOR THE YEAR ENDED DECEMBER 31, 2016

INCOME	
Donations	$ 95,478
Fundraising	45,078
Grants	139,324
Rental income	5,225
Retail sales	209
Sales tax discounts	79
Service and program	23,586
Total income	308,979
OPERATING EXPENSES	
Advertising	2,835
Bank charges	10
Facilities	36,328
Fundraising	17,895
Operations	104,946
Professional fees	7,853
Payroll	229,794
Permits and licenses	60
Training	1,414
Travel	160
Reimbursements	650
Miscellaneous	132
Total operating expenses	402,077
INCOME FROM OPERATIONS	(93,098)
OTHER INCOME (EXPENSE)	
Interest income	18,181
Dividend income	49,410
Distributions	25,379
Capital gains	773
Foreign taxes paid	(1,363)
Investment fees	(22,099)
Gain on sale of assets	85,820
Total other income	156,101
NET INCOME	63,003
Unrestricted net assets, beginning of year	1,762,110
UNRESTRICTED NET ASSETS, END OF YEAR	$1,825,113

See accountants' compilation report.

THE HAVEN
STATEMENT OF CASH FLOWS – INCOME TAX BASIS
FOR THE YEAR ENDED DECEMBER 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	$	63,003
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization		17,630
Changes in current assets and liabilities		
Decrease (increase) in other assets		(155,742)
Increase (decrease) in accounts payable and accrued expenses		297
Net cash provided by operating activities		(74,812)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment		(32,944)
Net cash provided (used) by investing activities		(32,944)
INCREASE (DECREASE) IN CASH		(107,756)
CASH - BEGINNING OF YEAR		379,280
CASH - END OF YEAR	$	271,524

See accountants' compilation report.

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2017

THE HAVEN

FINANCIAL STATEMENTS

DECEMBER 31, 2017

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ACCOUNTANTS' COMPILATION REPORT

The Haven
Fairhope, Alabama

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Hartmann, Blackmon & Kilgore, PC

Certified Public Accountants

May 30, 2018
Fairhope, Alabama

Fairhope | Brewton | Foley | Mobile

251-928-2443 806 North Section Street P. O. Box 1469 Fairhope, Alabama 36532

THE HAVEN

STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS – INCOME TAX BASIS

DECEMBER 31, 2017

ASSETS

CURRENT ASSETS	
Cash	$ 130,674
Total current assets	130,674
PROPERTY AND EQUIPMENT	
Building	183,985
Computer equipment	4,609
Equipment	6,420
Vehicle	48,577
Trailer	33,027
	276,618
Less accumulated depreciation	120,549
Net property and equipment	156,069
OTHER ASSETS	2,431,304
TOTAL ASSETS	$ 2,718,047

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts payable and accrued expenses	$ 5,414
Total current liabilities	5,414
NET ASSETS	
Temporarily restricted	967,564
Unrestricted	1,745,069
Total net assets	2,712,633
TOTAL LIABILITIES AND NET ASSETS	$ 2,718,047

See accountants' compilation report.

THE HAVEN

STATEMENT OF REVENUES, EXPENSES AND NET ASSETS – INCOME TAX BASIS

FOR THE YEAR ENDED DECEMBER 31, 2017

INCOME	
Donations	$ 75,767
Fundraising	41,552
Grants	87,114
Rental income	5,700
Sales tax discounts	37
Service and program	20,287
Miscellaneous	2,096
Total income	232,553
OPERATING EXPENSES	
Advertising	2,013
Bank charges	83
Grants	19,992
Facilities	19,728
Fundraising	25,663
Operations	72,445
Professional fees	7,275
Payroll	229,045
Permits and licenses	365
Training	1,048
Travel	270
Miscellaneous	426
Total operating expenses	378,353
INCOME (LOSS) FROM OPERATIONS	(145,800)
OTHER INCOME (EXPENSE)	
Interest income	18,922
Dividend income	33,167
Capital gains	1,705
Foreign taxes paid	(522)
Investment fees	(19,869)
Gain on sale of assets	32,353
Total other income (expense)	65,756
NET INCOME (LOSS)	(80,044)
Unrestricted net assets, beginning of year	1,825,113
UNRESTRICTED NET ASSETS, END OF YEAR	$ 1,745,069

See accountants' compilation report.

THE HAVEN

STATEMENT OF CASH FLOWS – INCOME TAX BASIS

FOR THE YEAR ENDED DECEMBER 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	$	(80,044)
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization		8,021
Changes in current assets and liabilities		
Increase (decrease) in accounts payable and accrued expenses		(2,558)
Net cash provided (used) by operating activities		(74,581)
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease (increase) in other assets		(66,269)
Net cash provided (used) by investing activities		(66,269)
INCREASE (DECREASE) IN CASH		(140,850)
CASH - BEGINNING OF YEAR		271,524
CASH - END OF YEAR	$	130,674

See accountants' compilation report.

<u>Changes proposed in the August 17, 2017 Strategic Planning Work Session</u>.

Proposed City of Daphne Vision Statement

Daphne is an inviting Bayfront community committed to provide a safe, family oriented and economically prosperous municipality to its citizens while promoting appropriate economic and urban development. We respect and protect our culture, art, history and natural resources while also encouraging support to our artistic communities. We strive to retain the small town feeling that Daphne enjoys while also embracing innovation and growth in a manner that is sustainable.

Proposed City of Daphne Mission Statement

The mission of the City of Daphne is to preserve and enhance our family oriented environment that promotes high quality of life, strong sense of community and the fostering of education, culture, business and recreation.

Goals

Safe and Secure Community

- Continue to be listed as one of the safest cities in Alabama
- Improvement in crime statistics
- Improve fire department response times
- Improve ISO (Insurance Service Office) rating

Well Managed City

- Evaluate all aspects of city provided services to encourage year over year improvement
- Continue to be awarded the CAFR (Comprehensive Accounting and Financial Reporting) designation
- Keep the total number of employees in ratio to the population of Daphne at or less than currently employed
- Improve both internal and external communications
- Maintain or improve our current bond rating
- Complete the rewrite of Daphne's Comprehensive Plan

Strong and Diverse Economy

- Continued support of the IDB (Industrial Development Board) in order to increase professional employment in the IDB footprint
- Workforce development
- Find the path to continued excellence of our schools
- Revenue increases from all major sources (sales and ad valorem taxes, business licenses and building permits)

Education

📌

� Thriving and Livable Community

📌 Work with neighborhoods to encourage community interaction
📌 Continue to build at least a mile of sidewalks a year throughout the city
📌 Improve communications between local subdivision POAs, neighborhoods and the city
📌 Create sense of community by supporting up to eight events where there are road closing and large crowds in Ole Towne Daphne and both Mardi Gras parades and the Jubilee Festival
📌 Ongoing support of the Daphne Downtown Redevelopment efforts
📌 Annexation?

🚘 Enhance Transportation and Infrastructure

📌 Enhance connectivity from existing subdivisions
📌 Construct traffic circles where applicable and beneficial
📌 Endeavor to improve infrastructure on major arterials (Hwy 98, Hwy 90, CR 13, CR 64, Hwy 181)
📌 Create more east west connectivity
📌 Design and implement a city wide storm water plan
📌 Encourage and promote more turning lanes
📌 Repave at least 7 miles of existing roads per year
📌 City wide traffic study to set a baseline on commute times

🚴 Healthy and Active Citizenry

📌 Complete the additional Phases of our parks program
📌 Add more bicycle paths and walking paths
📌 Add several splash pads
📌 Continued support of Thomas Hospital and the Infirmary to offer first class health care for Daphne citizens
📌 Work closely with Daphne Utilities to ensure a first class water, gas and waste water treatment facilities.